## **SETTLEMENT CONFERENCE WORKSHEET**

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#### **FACTS**

UNDISPUTED:		
DISPUTED:		

### **ISSUES AND OFFERS**

NEEDS/PRIORITIES			
OFFERS/ DEMANDS			

# CASE ANALYSIS: OUR PERSPECTIVE

WEAKNESSES

### CASE ANALYSIS: THEIR PERSPECTIVE

STRENGTHS		
WEAKNESSES		

(generate a list of possible options for consideration
ADDITIONAL IDEAS: